



Kai Krämer
Principal Consultant

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Short profile

Expertise

- Graduate geologist (university)
- 15 years of experience in holistic project management; managing and motivating interdisciplinary teams, clear and focused communication, change and issue management, continuous improvement of internal processes, optimization of multi-project management
- Extensive knowledge of project controlling, taking due account of current financial frameworks and timetable
- 10 years of project structuring in portfolio and resource management
- Experience in interim management with the aim of closing the gap quickly, competently and reliably and acting responsibly and profitably.
- Experience in planning, moderating and following up workshops

Expert knowledge

- Professionally independent view to access cross-departmental business units, to deal with interdisciplinary problems and to design and implement comprehensive solutions
- Ability to tackle problems in a solution-oriented and efficient manner, and to communicate appreciatively at all business levels
- Develop sustainable conflict and problem management strategies
- Extensive certifications in implementation of IT projects and processes
- Strong communication skills in requirement engineering to convert customer needs into applicable solutions
- Strong entrepreneurial and strategic orientation to generate additional upsales and long-term customer loyalty



Professional experience

Higher education

1994 – 2002	Studies in geology (diploma), Rheinische Friedrich-Wilhelms-Universität Bonn
1993 – 1994	Studied physics, University of Cologne

Work experience

2019 – today	Kai Kraemer Projectmanagement – Consultant
2020 – today	Soluster SARL – Consultant / Presales
2014 – today	Cerri.com – Principal Consultant
2013 – 2016	kaikrämer Projektmanagement – Project Consultant
2013 – 2013	SAG AG – Project Leader (½ year)
2004 – 2013	regioDATA GmbH – Project Manager
2003 – 2007	Sanierungsberatung Krämer – Consultant
2001 – 2003	Brandenburger Kanalsanierung – Quotation Calculation

Certifications and training

2020	Scrum Master
2014	PRINCE2 Practitioner (EXIN)
2014	ITIL Expert (EXIN)
2013	Business English (TOIC)
2005	Sewer renovation Consultant (VSB)
2002 – 2013	Training i.a. in VOB, Calculation, Project Leading

Industry sectors	Automotive, Mengineering, Energy Supply, Information Technology, Logistics, Food, NGOs, Municipalities
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References	Personal references on request
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IT-Expertise	MS/Libre Office, Genius Project, Smallworld GIS, GISMobil, STANET, Arriba Bauen, Ubuntu Desktop/Server, Wordpress
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Language skills	German: Native language English: business fluent (TOIC)
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Intern. experience	Orders in the German-speaking region, USA, United Arab Emirates, Australia, as well as international companies
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